# 3RD EDITION OF THE INTERNATIONAL SINGLE WINDOW CONFERENCE

**Regional Interoperability Challenges** 

16<sup>th</sup> – 18<sup>th</sup> Sept. 2013 Antananarivo, Madagascar



This is a confidential document intended for the use and information of the client to whom it is addressed and implementing partners

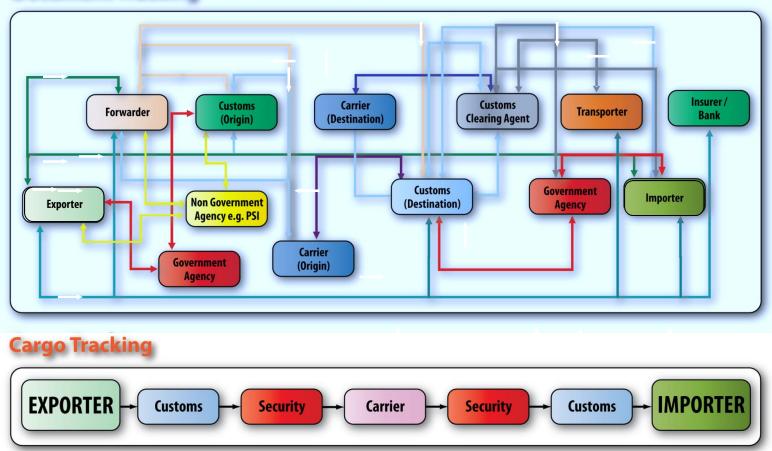




#### THE CHALLENGE



The current international trade environment involves complex international trade processes with disparate systems...



#### **Document Tracking**

Each international trade transaction requires an average of 40 documents of 200 data elements, with 15% repeated at least 30 times and 60-70% repeated more than once. (UNCTAD)



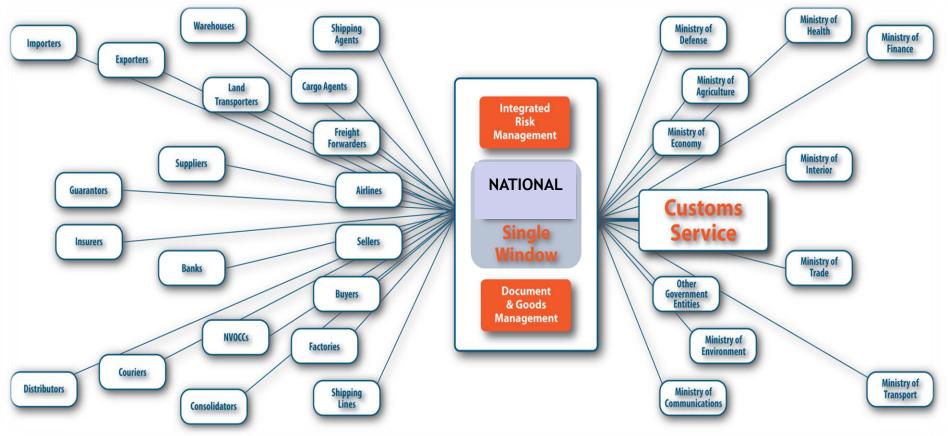
UN Recommendation 33: A facility that allows parties involved in trade and transport to lodge standardized information and documents with a single entry point to fulfil all import, export, and transit-related regulatory requirements. If information is electronic, then individual data elements should only be submitted once. Single Window Environment is a cross border, "Intelligent", facility that allows parties involved in trade and transport to lodge standardized information, mainly electronic, with a single entry point to fulfil all import, export and transit related regulatory requirements.



#### THE SOLUTION



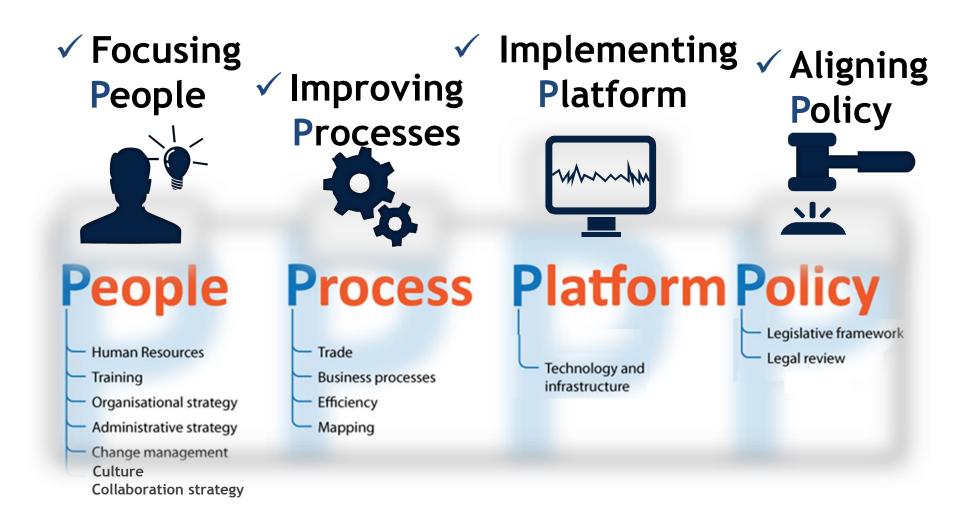
The Optimum Goal of Single Window is to create an integrated workspace of **data** and **business processes** for all trade related activities and stakeholders, with the trader at the core.



... delivering a one stop shop for traders whilst creating a customer-centric Service environment



Adequate focus and resources must be allocated to all aspects of the Single Window programme to ensure a successful outcome...

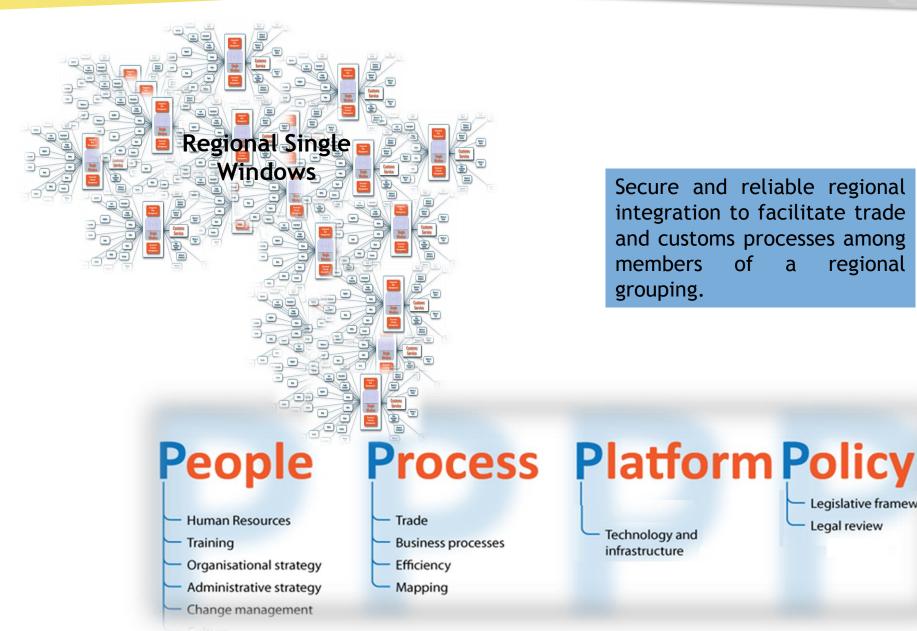






#### THE SOLUTION – REGIONAL SINGLE WINDOW





Secure and reliable regional integration to facilitate trade and customs processes among members of regional а grouping.

Technology and infrastructure

Legislative framework

Legal review

# • PEOPLE

- Language differences
- Different cultural practices and norms
- Varying skill levels (technology and operational)
- Varying attitudes/readiness to change (trade and regional integration)

# PROCESSES

- Alignment of
  - Member country stakeholder mandates
  - Business processes
  - Documents
  - Data elements
  - Fee structures
  - Trade information







### • PLATFORM

- Varying levels of technology maturity and sophistication
- Lack of Control of technology environment for regional requirements
- Scalability restrictions of existing national systems
- Varying conformity levels/adherence to standards
  - Tariff Nomenclature
  - Data Models (WCO)
  - ISO and related standards
  - Messaging
  - Security

## POLICY/POLITICAL WILL

- Alignment of trade and ICT laws (Legal framework)
- Multiple currencies
- Varying levels of economic strength and funding resources
- Alignment of indirect tax regulations
- Varying mandates of similar regulatory agencies in member countries
- Lack of Champions/Leaders of the "cause"









**GLE WINDO** 

### NIGERIA CASE STUDY -



ORGANICALLY GROWING THE SINGLE WINDOW REGIONAL SINGLE WINDOW

TOWARDS A **REGIONAL SINGLE WINDOW** 

Implementation Roadmap by all stakeholders towards a common Single Window Vision

#### **Creation of Collaterals**

- Trade Information Portal (www.nigeriatradehub.gov.ng)
- Trade Process Manual
- Branding materials

#### Analysis of AS IS and Agreement of better TO BE

- **Business Processes**
- Data Harmonization •
- Legal Framework
- **Change Management**
- **Capacity Building** ٠

Agreeing on Initial Concept and Direction with all trade and transport related stakeholders eg. NAFDAC, SON, **NESREA NAQS led by CUSTOMS** 

Development Time



# The focus on **PEOPLE** should include:

- Human resources development regional capacity building and training programmes e.g. AACE & UNESCAP training workshops
- Comprehensive Change management programme
- Communication programme at national and regional levels e.g. AACE conferences
- Administrative and organisational strategies aligned to regional objectives
- Acknowledging the critical roles of both the "user" and "operator" community which is vital in achieving successful coordination amongst and across all parties.



# **Process** efforts in both government and private sectors should include:

- Enhancing efficiency of regional bodies government agencies and private stakeholders
- Simplification and Harmonisation of processes, documents and data elements required for import and export e.g WCO SW Compendium
- Focus on time and cost reduction in all areas
- Development of regional process and data models and guide
- Partnership/Collaboration of national and regional bodies



# Implementation of the right Platform requires:

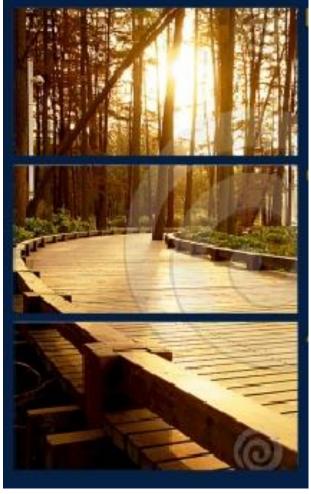
- Adherence to international standards
- Creation of regional specific standards e.g. AACE, UNESCAP, UNECE Guides
- Provision of adequate infrastructure and logistics
- Ensuring operational and system training to all concerned
- Control of technology environment
- Ensuring the use of modern and scalable technology
- Regional pilot programmes e.g. AACE pilot programmes



# **Policy and adequate Political Will requires:**

- Provision of regional legislative framework
- Legal review periodically to ensure modernization is in line with laws.
- Assurance of political will as part of a regional agenda and drive
- Change Leaders and Champions for the Regional Single
  Window agenda





# **EMPOWERMENT**

and

# CAPACITY BUILDING

Lies at the core of

## **REALISING THE SW REGIONAL VISION !**

... and a good map helps!

# THANK YOU!

For questions or to discuss further contact:

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